Consumers Want Probiotics in Their Foods & Beverages and They're Willing to Pay More For Them!



According to the World Health Organization (WHO) probiotics are "live microorganisms which, when administered in adequate amounts, confer a health benefit on the host."

There are numerous factors that can disturb your intestinal balance and decrease the level of beneficial bacteria in your gut such as:

> Poor diet > Hormonal change > Age

> Illness > Travel > Stress

> Antibiotics > Changes in diet -> Medications

Taking a probiotic can help keep you balanced. And with an astounding 70% of your immune system in your digestive system, it makes sense that a healthy digestive system supports a healthy immune system.

Ganeden BC^{30®}

A One of a Kind Probiotic

Ganeden**BC**³⁰ (Bacillus coaqulans GBI-30, 6086°) is a highly stable probiotic due to the cell's ability to form a natural protective spore. Just like seeds wait to grow when conditions are optimal, GanedenBC30 spores wait to germinate until they reach the intestines where the moisture level, temperature and nutrient levels are just right. This natural protective shell also gives GanedenBC³⁰ the ability to survive:

- > Harsh manufacturing processes
- > Product shelf life
- > The journey through the digestive system

Many probiotics, such as those used in yogurt, are vegetative (ex. Lactobacillus and Bifidobacterium) and just can't survive these stresses.





83% of consumers are aware of probiotics.1



85% would prefer to consume healthenhancing ingredients in food and 57% would prefer to consume them in beverages.2



76%* are willing to pay more for a food or beverage containing Ganeden BC30.3

*Category dependent



83% consider claims made about GanedenBC30 to be highly believable.4

3, 4 Kerry Global Consumer Survey - Digestive & Immune, 2019

^{1, 2} GlobalData - Ingredient Insights: Digestive Health, Aug 2018

GanedenBC30 is:

- · Organic Compliant
- · Available in Non-GMO **Project Verified**
- Kosher & Halal Certified
- Supported by over 25 published papers
- Found in 1,000+ products worldwide
- · Available in vegan, gluten-free and allergen-free
- · U.S. FDA GRAS Status
- · Applicable in dairy products, hot and cold beverages, cereals, baked goods, frozen products, powder blends, confections, healthy snacks, bars and many more...

Probiotic	FDA GRAS	Published Clinical Data	GRAS at Efficacious Levels	Shelf Stable in Foods
Lactobacillus	Strain Dependent	Strain Dependent	Strain Dependent	No
Bifidobacterium	Strain Dependent	Strain Dependent	Strain Dependent	No
GanedenBC ³⁰	Yes	Yes	Yes	Yes

Benefits

Ganeden**BC**³⁰'s 25+ published papers confirm its safety and efficacy and support the following benefits:

- · Probiotic · Digestive Health
- · Immune Health · Protein Utilization



